**CURRICULAM VITAE**

**B.SATHEES** Door No 126

Mariyamman kovil st,

Harur po &tk

E-Mail**:satheesb555**@gmail.com   Dharmapuri DT

Mobile : +91 9047959403 636 0903.

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**OBJECTIVE:**

Seeking a challenging position in the field of Technology in an organization where the personal growth is fostered and opportunities exists for continuous learning

**EXPERIENCE:-**

1. DEMAND GENERATION in **ITL SONALIKA TRACTORS LIMITED,** as FIELD OFFICER july2017 to still now
2. SALES OFFICER in **HDFC BANK LTD** Dharmapuri for **Tractor Loan** division - may 2012to jun 2017

**Job Profile:-**

* To Generate Enquiry from Agricultural and agricultural relationship Customers
* Prospecting Agricultural Customers, Meet Customers, OLD Tractor Customer to source the Tractor Enquiry
* Conducting activity like Van Camping ,Demo, Packet Demo, Stalls, open challenge ect, to Generating Enquiry
* Meet mechanics ,Brokers, to generating Enquiry
* Hot enquiry follow ups, Tms validation ,enq updates,
* Finally delivery conversion

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1. **PROJECT**

**FINANCIAL PERFORMANCES**

**Achievement:-**

* High Disbursement Award in **SECOND PLACE IN TAMILNADU LEVEL**.
* The Sourcing There is no non-starters / Defaulter for the cases which have been sourced by me

##### Academic Profile:-

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| **Course** | **Institution** | **Scored** |
| **MBA** | ANNA University – COIMBATORE (2010) | 7.2CGPA |
| **B.COM** | MMC HARUT, (2008) | second class with Honors |
| **Higher Secondary** | Govt. Higher Secondary School  (Sate Board – 2005) | 50% |
| **S.S.L.C** | Govt. Higher Secondary School  (Sate Board – 2003) | 45% |

**TECHNICAL QUALIFICATION:**

* Good Knowledge in MS Word & MS Excel
* Languages – C, C++, Visual Basic 6.0
* Diploma in Computer Application

**PERSONAL DETAILS:**

Date of Birth : 14 March 1988

Father’s Name : BALU

Marital Status : Married

Language Known : Tamil, English.

(Read & Write)

Hobbies : Playing Cricket & Listening to Music

**DECLARATION**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**Place:**

**Date: (SATHEES.B)**